

Welcome to the WCA and HCA

Member Orientation of February 2017





Who we are:

- The **Windsor Construction Association** is an Association of over 300 members working together to promote contractors, sub trades and suppliers by maintaining high standards of ethics, education, safety, environmental practices and training, to create a progressive, competitive construction industry.
- The **Heavy Construction Association** of Windsor is a membership association of over 80 contractors and related suppliers and associates whose work encompasses the Road, Sewer and Watermain portion of the Construction Industry



Our staff: here to help you

- Jim Lyons, *Executive Director*
 - *Oversee operations in all aspects and staff of the WCA and HCA and managed associations. Responsible for: negotiations with labour relations groups throughout Ontario; liaise with municipal, provincial & federal governments, as well as Issuing Authorities, owners, contractors, sub contractors; liaise with Building Trades; provide guidance on tendering issues and general construction and contracting inquiries.*
- Christine Prymack, *Operations & Communications Manager*
 - *Responsible for: day to day operations and administration of the WCA plans room (BestBidz), membership services, front line office administration- including document sales, job postings, resume postings, marketing & communications, maintains website and electronic roster, social event planning and implementation of the WCA and HCA and managed associations*
- Shari Carpenter, *Financial Coordinator*
 - *Responsible for: overall Financial Accounting for WCA and HCA and the managed associations, including accounts payable, accounts receivables, investments and managing all Industry Funds monies.*



WCA Board of Directors

- *President ~ Davide Petretta, Petretta Construction (WCA elected)*
- *Vice President ~ Tony Rosati, Rosati Construction Inc. (WCA elected)*
- *Secretary ~ Dennis Schincariol, Alliance Forming Limited (WCA elected)*
- *Treasurer ~ Virg Costa, Haller Mechanical/Spada Sheet Metal (MESH Appointee)*
- *Past President ~ Steve Koutsonicolas, CalTab Air Balance(2005) Inc.*

- **DIRECTORS**
 - *Dave Colle, Coco Group of Companies (HCA Appointee)*
 - *Robert DiMaio, Archon Architect Incorporated (St. Clair Society of Architects Appointee)*
 - *John Miller, Matassa Inc. (WCLRG Appointee)*
 - *Bill Lester Jr., W.D. Lester Construction Services Inc. (WCA elected)*
 - *Greg Barlow, Royal LePage Binder Real Estate (WCA Professional Appointee)*
 - *Matt Todd, Renaud Todd LLP (WCA Professional Appointee)*
 - *Dan Hanson, Hanson Consulting (WCA elected)*
 - *Rose Verro, Vince Ferro Construction (WCA elected)*
 - *Phil Morand, Riverside Rentals (WCA elected)*
 - *Greg Geml, Connexio Building Systems Inc. (WCA elected)*



HCA Board of Directors

- *President ~ Dave Colle , Coco Group of Companies*
- *Vice President ~ Jamie Di Laudo, Amico infrastructures*
- *Secretary ~ Dan Krutsch, Landmark Engineers*
- *Treasurer ~ Peter Scalia, Coco Concrete*
- *Director ~ Ryan Wall, Walker Aggregates (formerly Amherst Quarries)*
- *Director ~ Don Gardonio, Facca Inc.*



Benefits of membership

- *Affidavit services ~ all staff are Commissioners for Taking Oaths*
- *Insurance and Benefit Program ~ info in handout package & presentation*
- *BestBidz Electronic Plansroom ~ more to follow!*
- *Contract Documents ~ discounted rates on the purchase of CCDC and CCA documents and seals.*
- *Printing Services ~ full size plans can be printed for you at reasonable prices*
- *Learning series events ~ we host educational series throughout the year of interest to our members: past topics include CCDC documents and social media*
- *Meeting facilities ~ members can book our boardroom at no charge*
- *Builders News/Plans on Display ~ weekly publications sent to members to keep you up to date, plus, members can advertise in these publication (copies included in info package)*
- *Membership roster ~ keep your info up to date ~ we will look at this in more detail*



Benefits of membership

- *Social events ~ great networking opportunities – see handout*
- *Logo usage ~ members may show their affiliation to the WCA or HCA*
- *Cost Savings on Construction Market Data*
- *Municipal & Public Organization Representation*
- *Health and Safety Education and training ~ we will try to find training members are looking for if we do not know someone who does it*
- *Petro Canada fuel purchase discount*
- *Women in Construction Group ~ networking opportunities*
- *Awards of Construction Excellence ~ a celebration of projects built in our area*
- *Advertising opportunities ~ on line, print material and on social media*
- *Labour Relations Assistance ~ expertise on staff and through an attorney of record for signatory contractors.*
- *Provincial Advocacy ~ through COCA, direct input to all provincial ministries.*
- *Scholarships for students of WCA and HCA member companies*



Benefits of membership

- *But that's not all...*
 - Many benefits are less tangible, such as access to knowledgeable staff who are trained to assist in all kinds of ways that are unique to our industry, opportunities to offer insight and opinions into key advocacy issues that shape our local, provincial and national industries, and participation in a community of like-minded people who share a passion for not only working in the industry but also in helping to make it better.



Best Bidz

- An electronic plans room service provides around-the-clock online access to electronic construction project drawings, specifications and addenda. A BestBidz EPR membership provides the following advantages:
 - Two levels ~ Bronze which allows you to see a listing only or Gold, which allows you to see drawings, specs and addenda. Around 40% of members utilize this upgraded service at a cost of \$525 per year.
 - Convenient - 24/7 online access to electronic drawings, specs and addenda
 - Economical - Spend less time traveling to view e-documents. Plus, you only pay for the documents you need
 - Efficient – addenda are processed quickly and efficiently
 - Kept Informed - Receives the bi-weekly Projects List
 - Simple & Easy to use - This program is user friendly. View documents within minutes of obtaining your member information. Access Canada's largest plans room with one click.
 - Let's take a look....



WCA and HCA Site

- The WCA and HCA sites contain comprehensive listings of members, links to industry resources, news, upcoming events and contact information.
- From the site you can log into Best Bidz, update some company information, view documents for sale, and contact us to name just a few....



Membership Roster

- Want to check out the others in your industry already members of the WCA or HCA? We have more than 400 members from across the area. Feel free to search our members directory database to find the contractor you're looking for.
- We update our complete member directory annually and as needed and requested throughout the year.
- Companies that view our online directory include:
 - general contractors and subcontractors
 - manufacturers and suppliers
 - private and public buyers of construction
 - facilities managers
 - consultants, architects and engineers



Membership Roster

- Let's take a look at how you can promote your business through our directory and increase your on line presence.



Contact us...we are here to help

- Phone: 519-974-9680
- Jim Lyons - jlyons@wca.on.ca
- Christine Prymack - cprymack@wca.on.ca
- Shari Carpenter - scarpenter@wca.on.ca

WCA Social Media

- The WCA is active on Facebook and Twitter.



- @windsorconstructionassociation



- @wca_windsor
- Find us online at
 - <http://www.wca.on.ca/> and <http://www.hcawindsor.com/>